

BUYING NOTES: Shannon Selby helps real estate investors find unusual deals. **5**

TALL ORDER: David Cavazos looks to future as Phoenix city manager. **4**

BELT-TIGHTENING: Alliance Bank lays off 18 workers. **7**



Hospitals invest millions in dummies

A handful of Valley hospitals and universities are investing millions of dollars in computerized mannequins to train the next generation of health care professionals. These \$30,000 prenat patients can talk, cry, turn blue and go into cardiac arrest — giving medical staff in training a safe way to hone their critical thinking skills.



Alzheimer's researchers tap into Hispanic group

While many medical research facilities have difficulty attracting ethnic minorities to their clinical studies, the new Neurological Institute has found a partner in a group of Hispanic men. More than 20 of EG Grupo's 70 members have participated in BNI memory and Alzheimer's studies at St. Joseph's Hospital and Medical Center in Phoenix. This relationship comes at a time when recent reports suggest Hispanics are at greater risk for Alzheimer's than others.

Making the marriage

Local CEOs bar in BoFA-Merrill



A year has passed since Bo announced it would acquire Merrill Lynch in Wall Street. On the first day of 2009, a Bank of America published an \$23.1 billion, saving it from a equity market tumbled on. The rubble from that sale landscape had barely settled when the daunting task of a merge into a cohesive family. The ramifications still aren't fully clear. For weeks, Almazan, who of BofA's National Unit, was director of Merrill Lynch in Phoenix, his Scottsdale and Terry O'Connell, Arizona American Investments, to do strategy to bring all of their

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ARCHITECTURE & DESIGN
 Leo A Daly, Phoenix, hired Joseph Calabrese as regional director of federal programs for the Phoenix, Los Angeles and Las Vegas offices.

ASSOCIATIONS
 Spanish Valley was held as community organizer for the last with Arizona Disability Coalition, Phoenix. Greater Phoenix Youth of Risk elected Sean Ward to the board of directors. Mesa Health was held as chief consultant officer for Experience Matters Corporation, Phoenix.

CONSTRUCTION
 Lynn Building, Phoenix, hired Andy Gullotta as a contractor and project manager. Michelle Chastain is production manager.

LAW
 Robson, Hanft & Lewis LLC, Phoenix, hired Robert Buckert to head the corporate securities and banking law practice. Michael Gallagher, co-founder of Gallagher & Kennedy PC, Phoenix, was inducted into the Maricopa Bar Association.

HEALTH & WELLNESS
 Dr. Michael Miller was hired as medical co-director of hematology of Carl Therapeutics, Phoenix.

HUMAN RESOURCES
 Maricopa Information Solutions, Phoenix, hired Steve Collins as vice president of sales and marketing.

NONPROFITS
 The Phoenix Valley Mary Winkler as development manager and Heather Schuler as public relations and marketing manager. The Arizona Educational Foundation, Phoenix, elected W. Gary Hall president. Ann Allman vice president. Brent Hagen secretary and Jeffrey Mackley treasurer. Renee Lewis, Linda Blaine Galles and Brian Schaefer were elected board members.

REAL ESTATE
 Pacific Professionals hired agents Rose Manning at the Glendale office; Claudia Arts, Anne Blaine Mangley and Marlene Nelson at the Avondale office; and James Tucker at the Surprise office. De Rita Partners, Phoenix, hired Greg Abbott as part of the investment property sales division.

SPOTLIGHT: BERKLEY VALLONE
NEW POSITION: Director of design, Vallone Design Inc.
FAMILY: Parents, Donna and Ted Vallone; brothers, E.B. and Zachary
PETS: Sid Vicious, a Yorkie; and Tybalt, a Cornish Rex
FAVORITE CUISINE: Everything — I'm a total foodie
HOBBY: Collecting art
EDUCATION: Bachelor's degree in fine art, School of Visual Arts, New York
HOMETOWN: Scottsdale
WHAT ATTRACTED YOU TO YOUR NEW OPPORTUNITY? The chance to work more closely with my fellow designers
MOST EXCITING BUSINESS EXPERIENCE: Being named one of the "20 Young Designers We've Got Our Eye On" in *Traditional Home Magazine*, April 2009
CAREER ADVICE: Love what you do
FIRST JOB: Art teacher, Chaparral High School



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